

# COMPANY OVERVIEW

At **Aegis Solutions**, we take a holistic approach to managing our clients' IT infrastructure. Unlike most of the other firms in the industry, we have tailored our service offering to support our clients' needs across the full life-cycle of their IT investments.

Aegis Solutions was started with the goal of providing a single source for clients when it comes to full IT Asset Lifecycle Management. By leveraging our 20+ years in the IT vertical, Aegis Solutions has recognized the ever changing landscape within IT Infrastructure and has built offerings to ensure that these changes are met with proven, secure, environmentally conscious solutions.

- ✓ Full-service, global IT hardware partner
- ✓ Asset Management
- ✓ Asset Maintenance and Support
- ✓ Asset Disposition
- ✓ Valuation and buy back
- ✓ Fully certified
- ✓ Staffed with industry veterans and SMEs
- ✓ Deep bench of technical talent with industry-leading specialists
- ✓ SLAs with teeth: 4-Hr SLA with alert acknowledgment within 5 minutes of receipt

# IT LIFE CYCLE MANAGEMENT



## OFFLINE ASSET MANAGEMENT

- ✓ Proactive, holistic management of offline IT Assets
- ✓ 'Aegis Asset Protect' - proprietary SaaS platform that actively tracks hardware lifecycles and plans for decommissioning and retirement



## THIRD PARTY MAINTENANCE

- ✓ SLA's with teeth - 4-HrSLA with alert acknowledgment within 5 minutes of receipt
- ✓ Eliminate exorbitant OEM support fees
- ✓ Build bridge support during refresh migration
- ✓ Stretch ROI and extend life cycle during POC - save 40-50% on support fees
- ✓ Break the OEM's strategy for a forced refresh



## IT ASSET DISPOSITION

- ✓ Industry leading ITAD program
- ✓ Adhere to all Federal and State mandates
- ✓ Guarantee 100% Certified Data remediation
- ✓ Provide full transparency through all phases of the engagement
- ✓ Deliver full inventory reporting, Chain of Custody documentation and Certificates of Destruction



## VALUATION AND BUYBACK

- ✓ Clients realize positive ROI on qualifying assets
- ✓ Funds issued directly to the organization or used as a flex-spend for other services being provided by Aegis
- ✓ Aegis Solutions brings unparalleled industry experience to provide the highest returns for assets that retain value in the secondary markets

# CERTIFICATIONS AND COMPLIANCE VERIFICATION



CALL 774-233-2042 TO SCHEDULE A DEMO TODAY